

Andrea Dworshak

Director of Business Development | D3M Global

Andrea Dworshak is a dynamic and results-driven business development leader with a proven track record in driving strategic growth, forging high-value partnerships, and expanding market reach. As the Director of Business Development at D3M Global, Andrea plays a pivotal role in spearheading initiatives that enhance revenue streams, optimize client engagement, and establish long-term collaborations with healthcare institutions, pharmaceutical partners, and emerging markets.

With deep expertise in pharmaceutical sales, healthcare innovation, and regulatory-driven business models, Andrea excels in identifying new opportunities and aligning them with industry trends. Her ability to cultivate strong relationships with key stakeholders—from hospital administrators to pharmaceutical executives—ensures the successful implementation of D3M Global's groundbreaking healthcare solutions, including pharmacy compounding, exotic molecule commercialization, and Remote Patient Monitoring (RPM) services.

Prior to joining D3M Global, Andrea held leadership positions in Healthcare, Real Estate and Executive Pilot, where she led high-performing sales teams, negotiated multi-million-dollar contracts, and launched successful go-to-market strategies. Her keen analytical skills and strategic foresight empower her to navigate complex regulatory landscapes while delivering impactful business outcomes.

Andrea holds a pilot license and is passionate about advancing healthcare accessibility through innovation and collaboration. Her leadership continues to drive D3M Global's expansion and influence in the healthcare and pharmaceutical sectors.